



Founding Strategic Partnerships & Commercialization Lead Greater Toronto Area, Canada (Hybrid/Remote)

Are you an experienced commercialization, strategic partnerships, with a background in advanced materials, energy technologies, fusion, nuclear, AI infrastructure, data centers, or industrial technology? Do you enjoy identifying high-value opportunities, building strategic partnerships, and transforming innovation into commercial impact?

Auvrix Energy is seeking an experienced commercialization and strategic partnerships professional with a background in advanced materials, energy technologies, fusion energy, advanced nuclear systems, AI infrastructure, data centers, or other high-performance industrial technology sectors. The ideal candidate has a proven track record of identifying commercially valuable technology opportunities, building strategic industry relationships, developing commercialization strategies, and supporting the growth of technology-driven businesses.

Working directly with the Founder & CEO, the successful candidate will help shape Auvrix's commercialization strategy, partnership ecosystem, market positioning, and long-term growth initiatives while supporting the development of technologies focused on heat management, materials survivability, reliability, and extreme-environment systems.

This opportunity is best suited for professionals who have worked closely with engineers, scientists, researchers, industrial partners, investors, innovation ecosystems, or technology commercialization programs and are excited by the challenge of helping build an emerging Canadian deep-tech company from the ground up.

What Will You Be Doing?

- Work directly with the Founder & CEO to help shape Auvrix Energy's commercialization, partnership, and long-term growth strategy.
- Collaborate closely with the Founder & CEO and future technical leadership team to evaluate opportunities and support the development of technologies with commercial potential.
- Identify, establish, and maintain strategic relationships with industry leaders, potential customers, research institutions, innovation organizations, investors, and commercial partners.
- Support customer discovery, market validation, competitive analysis, and commercialization planning activities.
- Evaluate potential partnership, licensing, collaboration, and market-entry opportunities.
- Identify and support opportunities related to grants, innovation programs, accelerators, strategic funding initiatives, and business growth programs
- Contribute to investor engagement activities, fundraising preparation, partnership development, and long-term business planning.
- Represent Auvrix Energy in discussions with industry stakeholders, innovation ecosystem partners, strategic collaborators, and potential customers.
- Support the development of commercialization pathways that enable innovative technologies to achieve meaningful market impact.
- Help expand Auvrix Energy's network across industry, academia, government, and innovation ecosystems.
- Assist in identifying and attracting future advisors, technical leaders, strategic partners, and key contributors as the company grows.

Education, Experience, Skills & Abilities

- Bachelor's degree required. Master's degree preferred in Business, Engineering, Science, Technology Management, Innovation, Commerce, Economics, or a related discipline.
- 8+ years of experience in strategic partnerships, commercialization, venture development, corporate development, business development, innovation management, technology transfer, or related leadership roles.

- Demonstrated experience commercializing technology-driven products, services, platforms, or innovations from concept, research, development, or early-stage growth.
- Experience within one or more of the following sectors is strongly preferred:
 - Advanced Materials
 - Energy Technologies
 - Deep-Tech Ventures
 - Advanced Manufacturing
 - AI Infrastructure & Data Centers
 - Advanced Nuclear Technologies
 - Fusion Energy
 - Industrial Technologies
- Demonstrated experience evaluating market opportunities, commercialization pathways, growth strategies, and technology-driven business opportunities.
- Demonstrated experience building and managing senior-level relationships with industry partners, customers, investors, research institutions, innovation organizations, or strategic stakeholders.
- Experience working with technology-based startups, research organizations, accelerators, incubators, venture capital firms, industry associations, or technology commercialization initiatives is strongly preferred.
- Ability to work effectively with scientists, engineers, researchers, technical advisors, and executive leadership teams.
- Strong commercial judgment, strategic thinking, negotiation, networking, stakeholder management, and relationship-building capabilities.
- Ability to operate effectively within a fast-paced, entrepreneurial, and early-stage company environment.
- Must be legally authorized to work in Canada.

Ideal Candidate

The ideal candidate is a commercially minded leader with experience in advanced materials, energy technologies, fusion, advanced nuclear, AI infrastructure, data centers, industrial technologies, or other deep-tech sectors. They have a proven ability to build strategic partnerships, identify commercially valuable opportunities, and help translate technical innovation into business growth.

They are entrepreneurial, execution-oriented, and comfortable working with industry leaders, investors, researchers, government organizations, and strategic partners. Most importantly, they are motivated by the opportunity to help build and commercialize technologies with meaningful industrial impact.

Equity Opportunity

Auvrix Energy is currently in its early-stage growth and foundation-building phase. As such, this opportunity is structured as an equity-based leadership role and does not currently include a salary. The role includes an equity participation opportunity intended to recognize meaningful contributions to the growth, development, and long-term success of the company. Equity participation will be aligned with the individual's level of involvement, responsibilities, contribution, performance, and long-term commitment. As Auvrix advances and achieves key business milestones, future compensation opportunities may be considered based on company growth, funding, business needs, and role evolution.

Interested candidates are invited to submit their resume to career@auvrixenergy.com. Only shortlisted candidates will be contacted.

About Us:

Auvrix Energy is a federally incorporated Canadian deep-tech venture focused on advanced materials, extreme-environment technologies, and future industrial energy systems. The company is currently in the research, validation, and team-building stage and is seeking exceptional individuals interested in helping build a long-term technology platform and commercialization pathway.

Auvrix Energy is committed to creating an inclusive and respectful workplace. We welcome applications from qualified candidates of all backgrounds and do not discriminate on the basis of race, ethnicity, gender, age, religion, sexual orientation, disability, or any protected characteristic. Accommodations are available upon request during the

recruitment process. We thank all applicants for their interest; however, only those selected for an interview will be contacted.